

Moving your goods and your funds



TRADE +

HOW WE WORK



Our trade+ solution streamlines the process of doing business in Asia's challenging markets. Customers can ride on our logistics and funds management infrastructure, to avoid the delays and bureaucracy of going it alone.

YOUR PROBLEM

BACKGROUND

- Foreign companies without a domestic trading licence face challenges in logistics and funds management when selling products to local buyers or when procuring from local suppliers.
- Foreign companies need to source for responsive logistics services.
- Foreign companies need to source for a reliable local trading company to import and export goods and/or to conduct a domestic sale.
- The trading company collects local currency and remits foreign currency to seller.

ISSUES

- Sourcing for a reliable logistics company and a reliable local trading company.
- The inherent financial exposure of working with local trading company.
- The long process of documentation and coordination with the logistics company and the trading company.
- The management of communication between logistics company and trading company.
- The trustworthiness of the appointed local trading company. With information of both the seller and buyer, the trading company can potentially take over the business.
- The appointed trading company has to be very precise and clear in managing the funds on behalf of the seller.

OUR SOLUTION



PIL Logistics offers a one stop solution trade+ providing world class logistics service, backed by a large multinational parent company



PIL Logistics has its own trading licence in China and will set up licences in other South East Asian countries. Otherwise, we will operate with trading licence of our strategic partners



PIL Logistics as the single platform for all logistics and funds management requirements; foreign companies can be assured of an effective and efficient communication channel



PIL Logistics offers customers a choice of arbitration location at the seller's preference



PIL Logistics trade+ solution offers the seller peace of mind, and the seller can focus on their core competencies

VALUE PROPOSITION

- Minimize risk
- Reliability
- Proven solution over the past 5 years
- 24 x 7 real time visibility of product and funds status over the web
- A one-stop shop covering all your logistics and funds management requirements as you expand into Asia
- By combining customised logistics services, funds management, trading function, invoicing and offshore remittance, PIL Logistics will power your move into Asia while you focus on your core competency

ABOUT PIL LOGISTICS

- Lead logistics provider
- Contract logistics and freight forwarding
- Headquarter in Singapore
- Operating in China and South East Asia
- Operating in China as a wholly owned foreign entity since 2001
- Wholly own subsidiary of Singapore headquartered Pacific International Lines (PIL)
- PIL is a 12,000 employee global logistics and transportation company with over US\$5 billion revenue
- PIL's network covers over 350 locations in 95 countries